

# 2006 *in perspective*

<u>Time Frame</u>	<u>Dollar Volume</u>	<u>Number of Sales</u>
1997	\$212.5 million	527
1998	\$256.7 million	597
1999	\$415.2 million	925
2000	\$546.2 million	965
2001	\$430.9 million	722
2002	\$319.2 million	666
2003	\$433.1 million	748
2004	\$617.0 million	855
2005	\$724.5 million	883
2006	\$681.9 million	709

## 2006 2nd highest Dollar Volume on record!

2006 Dollar Volume was exceeded only by last year's spike (by 6%)

### Changes from 2005 to 2006:

	<u>\$ Volume</u>	<u># of Sales</u>
Overall change in Dollar Volume for San Miguel Co. ....	(6%)	
Overall change in Number of Sales for San Miguel Co. ....		(20%)
Change in Dollar Volume/Sales for Mtn. Village .....	(10%)	(14%)
Change in Dollar Volume/Sales for Telluride .....	5%	3%
Change in Dollar Volume/Sales for remaining County .....	(9%)	(37)%

**San Miguel County Real Estate had a compound annual growth rate of  
14% in Dollar Volume and 3% in Number of Sales  
over the past ten years and  
21% in Dollar Volume and 2% in Number of Sales  
over the past five years!!**

Subscribers: Feel free to duplicate this page and the attached graphs for your clients, but NOT the Spreadsheet. Thanks.