

2007 *in perspective*

<u>Time Frame</u>	<u>Dollar Volume</u>	<u>Number of Sales</u>
1998	\$256.7 million	597
1999	\$415.2 million	925
2000	\$546.2 million	965
2001	\$430.9 million	722
2002	\$319.2 million	666
2003	\$433.1 million	748
2004	\$617.0 million	855
2005	\$724.5 million	883
2006	\$681.9 million	709
2007	\$756.6 million	631

**'07 Dollar Volume exceeded previous '05 record by 4%
AND exceeded last year by 11%**

<u>Changes from 2006 to 2007:</u>	<u>\$ Volume</u>	<u># of Sales</u>
Overall change in Dollar Volume for San Miguel Co.	11%	
Overall change in Number of Sales for San Miguel Co.		(11%)
Change in Dollar Volume/Sales for Mtn. Village	11%	(19%)
Change in Dollar Volume/Sales for Telluride	(3%)	(7%)
Change in Dollar Volume/Sales for remaining County	25%	(3%)

**San Miguel County Real Estate had a compound annual growth rate of
13% in Dollar Volume and 1% in Number of Sales
over the past TEN years and
15% in Dollar Volume and (4%) in Number of Sales
over the past FIVE years!!**

Subscribers: Feel free to duplicate this page and the attached graphs for your clients, but NOT the Spreadsheet. Thanks.